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It begins by explaining exactly what power phrases are: short and specific targeted messages, and then warns you about using those words and phrases that dilute your message, eg. I could be wrong but, Sorry to bother you but, I was wondering, You may not like this idea but, etc.

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Create and share your own list. If you're looking for inspiration (and a few unique power words to keep in your toolbox), try keeping track of the words that get you to convert. Take note of the words and phrases that grab your attention. Keep in mind why a headline stands out more than another.

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Meryl Runion and Speak Strong (SpeakStrong) provide Power Phrases (PowerPhrases) and other tools to improve communication skills at work and at home. Meryl is the author of the books PowerPhrases!, How to Use PowerPhrases, Perfect Phrases for Managers and Supervisors, SpeakStrong, Perfect Phrases for

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